



AUVSI DroneGuardSM Insurance Program FAQ

1. Who is AUVSI?

The Association for Unmanned Vehicle Systems International (AUVSI) www.auvsi.org is the world's largest nonprofit organization devoted exclusively to advancing the unmanned systems and robotics community. Serving more than 7,500 members from government organizations, industry and academia, AUVSI is committed to fostering, developing, and promoting unmanned systems and robotics technologies. AUVSI members support defense, civil and commercial sectors.

2. What is DroneGuardSM?

Global Aerospace has partnered with AUVSI to create an insurance program for its members. Hull and Liability policies will be written on our current UAS form.

3. Is DroneGuardSM exclusive to one producer?

No. DroneGuardSM is open to all producers. AUVSI's producer, Willis Programs (distinct to Willis Aerospace) designed the program but it is not exclusive to them. We will be trading with our producer partners in exactly the same way as with the rest of our UAS business.

4. Will DroneGuardSM allow Global Aerospace to trade directly with clients?

No. AUVSI members will exclusively access us via producers.

5. Does Willis Programs have any access to account lists or underwriting information?

No. Willis Programs will have no authority or access to the policies or account information retained by Global Aerospace.

6. What commission is paid to the producer?

Negotiated commissions remain the same as any other policy.

7. What should a producer do if they receive a submission from a member of AUVSI?

Follow the same procedures currently in place for UAS by directing the submission to unmannedsubmissions@global-aero.com

8. Does DroneGuardSM apply to all operators?

DroneGuardSM is currently only available to 333 exempt operators. We expect this to change once Part 107 is enacted.

9. Is the program limited to just one business sector or industry?

No. The program is open to all industries (energy, agriculture, real estate, etc.) but will still go through the proper underwriting by Global Aerospace, Inc.

10. Is the program applicable to operators anywhere in the world?

For now, the program is open only to US operators. There are plans to expand in the future.

11. Will Global Aerospace only write UAS operators that are AUVSI members?

No. We will write a UAS regardless of membership with AUVSI. If the operator is an AUVSI member and we bind their policy, they will be automatically enrolled in the DroneGuardSM program.

12. Are there special benefits available to an AUVSI member?

Yes.

- Accident Forgiveness (premiums will not increase) on renewal for one hull claim.
- Access to Global Aerospace's existing library of SM4 safety resources
- For every policy purchased, Global Aerospace will make a contribution to AUVSI
- Exclusive safety benefit (available soon)

13. What if the insured is already a Global client?

- Current insurance policies and any renewals will be entirely unaffected
- If current client is an AUVSI member, they will be able to access the additional benefits mentioned above

14. Who should we contact with further questions?

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