



GLOBAL AEROSPACE



SERVICE, SECURITY, SOLUTIONS SINCE 1924

Insure With Confidence

A World of Experience

Decade after decade, Global Aerospace demonstrates the integrity, wisdom and experience that has earned the trust of leading aviation companies around the globe. You can put this powerful insight and expertise to work for your organization.

OUR PEOPLE

Serving the insurance needs of the worldwide aerospace community for over 85 years, Global Aerospace offers security, stability and innovative solutions. Our underwriters and claims professionals have a unique blend of aviation and insurance knowledge. More than 70% of our underwriting and claims team members are active pilots. These seasoned professionals have an average of 25 years of direct aviation experience and 20 years of aerospace insurance involvement.

This extensive expertise provides you with the assurance that, with Global Aerospace as your insurance partner, your aviation operations are understood and protected.

CUSTOMIZED SOLUTIONS

An improved approach to pricing. You operate and train according to a very high standard. Our rating approach is based on your operational characteristics, not the industry average. The time you invest in safety can be directly reflected in your insurance premiums. Your safety investment can pay real dividends. No two risks are the same; no two insurance programs should be priced the same.

OUR PRODUCTS

- Airlines
- Airports and Heliports
- Aviation Products Liability
- MRO & OEM Liability
- Charter Aircraft
- Corporate Aircraft
- Managed and Fractional Aircraft
- Private/Light Aircraft
- Space and Satellites
- Financial Institutions
- Fixed Based Operators
- Helicopters
- Workers' Compensation (U.S.)

COMMITMENT TO SAFETY

The Global Aerospace commitment to aviation safety is unrivaled in our industry. We understand the value of having our customers evaluate and proactively manage potential risks. We also know that our customers want an insurance partner who supports front-end safety and systems initiatives.

Our innovative SM4 program focuses on all four critical aspects of safety management. Prevention is critical, but Planning, Response and Recovery play equally important roles in a solid safety system. SM4 provides continuously evolving safety management tools that help you create and maintain a robust safety culture.



1924 British Aviation Insurance Group (BAIG) founded



1927 Spirit of St. Louis



1929 Associated Aviation Underwriters (AAU) founded

Our Mission and Values

We expect more from our people so you don't have to. We recognize that you are the heart of our business. Each segment of our organization plays a role in the service we provide and is responsible for delivering the high quality service you deserve.



Our Mission is to be the world's leading Aerospace insurer. Our success depends on our delivering value to:

- Our Customers by being responsive to their needs and providing excellent service through long-term partnerships based on mutual respect and confidence
- Our Shareholders and Pool Members through underwriting profitability and operational efficiency
- Our People by rewarding performance and encouraging personal development
- The Aerospace Industry by positively supporting its growth and the improvement of safety

Global Aerospace continually develops and shares best practices, enabling our offices to provide unparalleled expertise and service to our customers.



"With the 3407 anniversary tomorrow, I wanted to say thank you for all of the hard work and long hours that each of you has put in this year. I appreciate the fact that we knew each other ahead of time, and were able to work together to overcome the challenges we faced."

Jason Kelly, Director, Emergency Management, Continental Airlines

"Goodyear is especially proud to be a long-standing partner of Global Aerospace. The kind of culture you've been able to instill in your organization is commendable and not something most companies today are around long enough to establish let alone sustain."

*Julie Davis, Director, Global Risk Management 608
The Goodyear Tire & Rubber Company*

Financial Strength Through Diversified Global Capital

DIVERSIFIED & FINANCIALLY STRONG

Do you feel more secure in a mutual fund rather than a single stock? We do, too. That's why our financial strength is not limited to a single source but rather a select group of insurance companies from around the world.

We underwrite insurance on behalf of some of the world's largest and most secure insurers and reinsurers, enabling us to provide you with a degree of financial security and stability that is not available from a single insurance company.



“The world’s leading aerospace companies trust us to protect their assets...you can too!”

*Nick Brown, Group Chief Executive Officer
Global Aerospace*



1932 Amelia Earhart solo flight



1947 Sound barrier broken by Chuck Yeager



1969 Neil Armstrong walked on the Moon



Our Promise

Our claims philosophy is to partner with customers to resolve claims promptly and efficiently. We never forget that we are judged by how well we respond to our customers' needs. Our reputation reflects our strong commitment to this responsibility.



As a respected market leader with roots that date back to the early 1920s, our experienced aviation claims specialists have resolved some of the largest and most complex aviation claims in the world.

DEPTH OF OUR BENCH

We employ the largest number of aviation insurance claims professionals in the world who have an average of 20 years experience. We can handle multiple catastrophic claims simultaneously with multijurisdictional claims handling capability.

EMERGENCY RESPONSE

The aftermath of a loss can create significant challenges and business interruption. The way an organization responds to an emergency is an opportunity to reinforce its core brand values. As your partner, we see it as our responsibility to provide the appropriate resources and expertise to address post-accident realities.

"I want to take this opportunity to express our sincere gratitude to Global Aerospace for the handling of our Learjet accident...we were highly impressed by the prompt and professional response..."

*Randall H. Davis, Vice President & General Counsel
Phoenix Air Group*

OneGlobal

OUR PROMISE TO OUR CUSTOMERS

To deliver the best Global Aerospace has to offer to any client, anywhere in the world, seamlessly.

1971 Concorde made first trans-Atlantic flight



2000 BAIG merged with AAU to create Global Aerospace



2003 100 years of flight celebrated



TODAY Dedicated service for over 85 years!

Security

DIVERSIFIED AND FINANCIALLY STRONG.

Global Aerospace underwrites insurance on behalf of some of the world's largest and most secure insurers and reinsurers, enabling us to provide you with a degree of financial security and stability that is not available from a single insurance company.



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GLOBAL AEROSPACE POOL MEMBERS

POOL MEMBER COMPANIES			Share of Global Aerospace Security	S&P Rating	AM Best Rating
 Munich Re	Germany	49.445%	AA-	A+	
 National Indemnity A Berkshire Hathaway Company	USA	27.875%	AA+	A++	
 Tokio Marine & Nichido Fire	Japan	12.37%	AA-	A++	
 Mitsui Sumitomo	Japan	10.31%	A+	A+	

Ratings taken from agency websites on 15 October 2012.

The Global Aerospace pool of member companies provides our clients with formidable security behind our policies. Details of policy issuing companies and their respective shares of the security offered in each territory are provided on our website, www.global-aero.com.



SERVICE, SECURITY, SOLUTIONS SINCE 1924

Office Locations

GLOBAL AEROSPACE IS WORLDWIDE.



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GLOBAL AEROSPACE



SERVICE, SECURITY, SOLUTIONS SINCE 1924

Aircraft Insurance

PROTECT YOUR BUSINESS AIRCRAFT, PROTECT YOUR BUSINESS.

The decisions related to the development and management of your aviation insurance program are important. We closely monitor the ever-changing domestic and international General Aviation regulatory environment.



It is just one way we act as a primary resource for our policyholders. Anticipating requirements allows us to keep your insurance program ahead of the curve. If you have questions about IS-BAO, SMS, EU liability or safety program development, you will find us ready to answer your call.

“As one who has seen first hand the differences in underwriting and claims quality among aviation underwriters, I can say no one does a finer job than Global Aerospace.”

Randall H. Davis, Vice President & General Counsel, Phoenix Air Group

Creating risk management options and programs for the operators of business aircraft is what we do and we do it very well. Whether you are an aircraft owner, manager, fractional or charter customer, we've got you covered.

Our coverages are comprehensive encompassing all aspects of your operation including:

- Hull & Liability
- War & Allied Perils
- Medical Payments
- Non-Ownership Liability
- Family Assistance

If you would like more information about Global Aerospace and our expanded package of services, contact your aviation insurance broker or visit our website at www.global-aero.com.

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“We have been insured with Global Aerospace since 1984. The Global team has done an outstanding job taking care of our insurance needs. But our relationship with Global goes well beyond insurance. They are a true business partner and they are focused on our success.”

*Clay Lacy, Chief Executive Officer
Clay Lacy Aviation*

GLOBAL AEROSPACE



SERVICE, SECURITY, SOLUTIONS SINCE 1924

Aviation Products

MANUFACTURE OR SUPPLY AN AVIATION PRODUCT? WE CAN PROTECT YOU.

You design, produce, or sell high quality products.
But the potential for significant liability claims seem
to lurk around every corner.



It doesn't matter if you do everything right, your business could still be threatened. Global Aerospace can help manage that risk.

Because we have an unmatched depth of experience, we can help you tailor a risk transfer program that maximizes the return on your insurance investment. We can help you develop and maintain a fiscally responsible approach. More than 85% of the world's major products manufacturers and suppliers select Global Aerospace as their insurance partner. You will be in good company.

Our policies are tailored to meet your needs with a variety of coverages that cover your exposures anywhere in the world.

WE START WITH THE BASICS AND THEN CUSTOMIZE YOUR PROGRAM TO MEET YOUR NEEDS

- Products Liability
- Foreign Military Hull
- Grounding Liability
- Spacecraft Liability

If you would like more information about Global Aerospace and our expanded package of services, contact your aviation insurance broker or visit our website at www.global-aero.com.

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“Goodyear is especially proud to be a long-standing partner of Global Aerospace. The kind of culture you’ve been able to instill in your organization is commendable and not something most companies today are around long enough to establish let alone sustain.”

*Julie Davis, Director
Global Risk Management 608
The Goodyear Tire & Rubber
Company*



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Airport & Heliport Insurance

AIRPORTS MAKE AVIATION POSSIBLE.

Managing an airport can be a complex challenge. Balancing the requirements for revenue, service and risk control requires expertise and experience.



Global Aerospace, an integral part of the renowned Risk Management program at Los Angeles World Airports (LAWA) for 25 years.

YOUR INSURANCE PROGRAM MUST BE DESIGNED TO PROTECT YOU FROM LOSSES ARISING FROM YOUR OPERATIONS.

It must respond to claims brought by those who visit or use your facilities. Seamless service, comprehensive coverage and expert advice are the foundations of our airport insurance partnerships. Regional claims support, flexible terms, innovative solutions and first rate security are where we begin.

Our underwriting professionals can help you manage the competing priorities that face all airports. We will start with a focus on safety and cost containment. We know how to create the very best insurance options and programs. Our policies are tailored to protect small to mid-size airports and some of the most complex airports in the world. A sampling of our coverages include:

- General Liability
- Products
- Mobile Equipment
- Premises
- Hangarkeepers
- War & Allied Perils

If you would like more information about Global Aerospace and our expanded package of services, contact your aviation insurance broker or visit our website at www.global-aero.com.

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“It is with great honor that I recognize Global Aerospace for their quarter century service, integrity and commitment to serving Los Angeles World Airports and the Citizens of the City of Los Angeles. Global has worked with LAWA to develop inspection, risk avoidance and safety programs to effectively eliminate or mitigate the exposure before it becomes a loss.”

*Bruce Brown, Risk Manager
Los Angeles World Airports*



SERVICE, SECURITY, SOLUTIONS SINCE 1924

Helicopter Risks Insurance

YOUR INSURANCE PARTNER SHOULD KNOW THE DIFFERENCE BETWEEN A CYCLIC AND A COLLECTIVE.

If you own or operate a helicopter, your insurance program must be designed to protect you from the unique losses that might arise from your operations.



Your policy must be flexible enough to allow for the effective use of your assets. Seamless service, comprehensive coverage and expert advice are the foundations of our helicopter insurance partnership.

Global Aerospace is one of the largest aviation insurance companies in the world. Our insurance policies protect helicopter operators of all sizes. A sampling of the operators we insure includes:

- Municipalities
- Corporate
- Air Ambulance
- Commercial
- Agriculture Support
- Logging & Forestry
- Offshore

We have provided this kind of coverage for as long as there has been a helicopter industry—over fifty years. Creating aviation insurance options and programs is what we do. And we do it very well.

If you would like more information about Global Aerospace and our expanded package of services, contact your aviation insurance broker or visit our website at www.global-aero.com.

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“As a long term insured of Global Aerospace, I have come to appreciate our relationship as a partnership. When I’ve needed them, their claims response has been simply outstanding, and their timely service and underwriting/safety expertise have been critical to running my business efficiently. In short, they have built the trust and respect between our firms the old fashioned way, by earning it.”

*Cress Home
Founder, President and CEO
U.S. Helicopters, Inc.*

GLOBAL AEROSPACE



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Fixed Base Operators (FBO)

MANAGING YOUR AVIATION BUSINESS RISK IS A FULL-TIME JOB.

Your company supports the world of aviation. It is what you do. Because you have significant experience, you know it's not easy staying safe—and profitable.



GLOBAL AEROSPACE CAN HELP.

Seamless service, comprehensive coverage and expert risk management advice are the foundations of our partnerships. Regional and international claims support, flexible terms, innovative solutions and first-rate security are where we begin.

Our products include:

- Premises
- Products/Completed Operations
- Hangarkeepers
- Contractual

Global Aerospace is one of the largest aviation insurance companies in the world. Our policies have protected aircraft service providers, maintenance centers and FBOs since 1924. Our safety professionals, as well as our claims and underwriting experts are prepared to meet your needs at a moment's notice.

If you would like more information about Global Aerospace and our expanded package of services, contact your aviation insurance broker or visit our website at www.global-aero.com.

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“The Global Aerospace safety survey was a turnaround for us. There is no doubt in my mind that it helped us become safer. On behalf of our entire company: thank you.”

Jack Van Valkenburgh, Chief Executive Officer, Monterey Jet Center

“Global Aerospace has done everything ever asked of an insurer. Our relationship with Global defines the word partner.”

Michael Dolphin, President Avitat Westchester



SERVICE, SECURITY, SOLUTIONS SINCE 1924

Workers' Compensation Insurance

IT DOESN'T HAVE TO BE COMPLICATED.

Guaranteed cost policies? Retros? Deductibles?
State Funds? Taxes? How do you keep it all
straight? Even trying to determine an appropriate
Employers Liability limit can be confusing.

Global Aerospace, in partnership with Mitsui Sumitomo Insurance Company of America and Mitsui Sumitomo Insurance USA, Inc. ("MSIG"), can help. MSIG is a leading non-life Japanese insurance company with U.S. subsidiaries and operations dating back to the early 17th century. They have been a member of the Global Aerospace pool of insurance carriers since its inception in 2001 and are rated A+ by AM Best.

MSIG provides a full-range of first class Workers' Compensation underwriting options for aviation businesses [and those businesses supporting them].

A WIDE RANGE OF FEATURES FOCUSED ON YOUR NEEDS.

Working through MSIG's regional offices in Warren, NJ; Atlanta, GA; Cincinnati, OH; and Universal City, CA, we are committed to prompt, professional and fair claims handling tailored to your needs.

- The MSIG's Branch Claim Office (BCO) Network Puts Us in Your Time Zone
- 24/7/365 Toll-Free Claim Intake
- Highly Focused and Technical Loss and Expense Management
- Fraud Screening
- Full Range of Medical Management Services
 - Utilization Reviews and Bill Auditing
 - Nurse Case Management
 - Nationwide Preferred Provider Organizations (PPOs)
- Approved Panel of Attorneys for Legal Defense Needs

MSIG can provide loss control services to supplement a client's SMS efforts including:

- Site Inspection and Safety Recommendations
- Technical Loss Analysis
- Training
- Ergonomic Services (Risk Evaluation and Report, Developing an Ergonomics Program, and Ergonomics Training)
- Industrial Hygiene Testing
- Advanced Accident Prevention Services

Creating customized Workers' Compensation insurance for aviation businesses and operations is what we do. And we do it very well. If you would like more information about MSIG and our package of services, contact your aviation insurance broker or visit our website at www.global-aero.com.

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ABOUT MSIG

The U.S. member insurers of Mitsui Sumitomo Insurance Group, ("MSIG") are wholly owned subsidiaries of Mitsui Sumitomo Insurance Company, Limited, which is considered among the world's top property and casualty insurance companies. MSIG's U.S. operation is part of a global network of operations located in more than 38 countries, with its parent company located in Japan. MSIG has a Best's Rating of A+ (Superior) and specializes in providing commercial property and casualty insurance products to its customers in the United States. MSIG also offers risk management services consisting of loss control and claims administration and rehabilitation services, along with personal lines insurance services. For more information, visit our website at www.msigusa.com.

For claims services, whether or not or to what extent a particular loss is covered depends on the facts and circumstances of the loss and the language of the policies as issued.

For loss control services, loss control documents are advisory in nature. They are offered as a resource to be used together with your professional insurance advisers in maintaining a loss prevention program. MSIG assumes no liability by reason of the information contained in such documents.

MSIG refers to the Mitsui Sumitomo Insurance Group insurers underwriting coverage: Mitsui Sumitomo Insurance Company of America and Mitsui Sumitomo Insurance USA Inc. Actual coverage is subject to the language of the policies as issued. Mitsui Sumitomo Insurance Group, 15 Independence Boulevard, P.O. Box 4602, Warren, NJ 07059-0602.

A Member of **MS&AD** INSURANCE GROUP



SERVICE, SECURITY, SOLUTIONS SINCE 1924



CORPORATE AIRCRAFT



FIXED BASED OPERATORS



HELICOPTERS



AIRPORTS AND HELIPORTS



CHARTER AIRCRAFT



FINANCIAL INSTITUTIONS



MANAGED AND FRACTIONAL AIRCRAFT



AVIATION PRODUCTS LIABILITY



PRIVATE / LIGHT AIRCRAFT



WORKERS' COMPENSATION



SPACE AND SATELLITES



AIRLINES

Insure With Confidence



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Global-Aero.com