

# Vista and Vista Elite Programs

*Recognizing Your Achievements and Rewarding Your Safety*

GLOBAL AEROSPACE



## VISTA

Global Aerospace believes that operators who commit the extra effort and resources toward excellence in aviation safety should also benefit financially to the degree that their investment has a positive impact on our overall loss experience. In 1983, we launched the VISTA program which set qualifying metrics based on operators exceeding the industry standards and our commitment to reward our customers for their investment in safety. This program is still running strong today and has returned in excess of \$50 million in policyholder dividends to our customers.

| How to Qualify for VISTA:  | What You Receive   |
|--|--|
| <ol style="list-style-type: none"> <li>1. Enroll in a manufacturer approved simulator based training program annually;</li> <li>2. Utilize a Flight Operations Manual accepted by Global;</li> <li>3. Maintain a current membership with the NBAA;</li> <li>4. Operate turbine powered equipment for Part 91 use.</li> </ol> | <p>Individual policyholder dividend up to <b>10.5% of premium.</b></p> <p>VISTA Group policyholder dividend up to <b>4.9% of premium</b></p> |

## VISTA ELITE

In 2009, we recognized that the industry standards were increasing and our customers were exceeding these standards with ISBAO certification leading the way. In an effort to reward these achievements, we created the VISTA ELITE program to build on the success of the long established VISTA program and reward our customers for their increased investment in safety. This elite group of operators benefit from an increased group policyholder dividend component. More importantly, they can enhance their safety initiatives by selecting each year from a wide range of safety products, including on-site training, from our SM4 Partners.

| How to Qualify for VISTA ELITE:  | What You Receive   |
|--|--|
| <ol style="list-style-type: none"> <li>1. Enroll in a manufacturer approved simulator based training program two times annually;</li> <li>2. Achieve ISBAO certification (International Standard for Business Aircraft Operations);</li> <li>3. Maintain a current membership with the NBAA;</li> <li>4. Operate turbine powered equipment for Part 91 Use.</li> </ol> | <p>Individual policyholder dividend up to <b>10.5% of premium</b></p> <p>VISTA ELITE Group policyholder dividend up to <b>6% of premium</b></p> <p>Annual selection from a wide range of <b>safety training products</b> from one of our SM4 partners</p> <p>Special benefits for operators currently training with <b>FlightSafety</b> or special pricing for new operators</p> |



## SM4 Vista Elite Partners



Aviation Safety Management Support



Human Factors and Performance Improvement



Emergency Response and Family Assistance Support



Upset Recovery Training



Fatigue Risk Management Solutions



Scenario Based Hypoxia Training

Policies are issued by one or more member companies of the Global Aerospace Pool. American Alternative Insurance Corporation, Tokio Marine America Insurance Company, Mitsui Sumitomo Insurance Company of America, National Indemnity Company, National Indemnity Company of the South, Central States Indemnity Company of Omaha, American Commerce Insurance Company.